



# Scale Hiring with Cranleigh STEM

#### Flexible, High-Value Recruitment Solutions for Growth-Focused STEM Companies

At Cranleigh STEM, we know that scaling a business with the right talent is both a huge opportunity and a huge challenge.

That's why we created **Cranleigh STEM Scale** – a tailored, flexible, and cost-effective hiring model designed to support organisations making multiple critical hires.

Whether you're hiring 2 or 20, we'll help you secure the right people faster, while saving on costs and improving your recruitment experience.

#### **How It Works**

Our **Scale** model offers exclusive partnerships with **tiered discounts** based on the number of hires you make – all while maintaining the quality, focus, and hands-on service that Cranleigh is known for.

- + Flat 18% starting fee for all vacancies
- + Exclusive partnership to drive better candidate engagement
- **Volume-based discounts** to reward you as you grow

#### **Discount Structure:**

- **Hire 1:** 5% discount
- + Hire 2: 10% discount
- + Hire 3: 15% discount
- + Hire 4 (and beyond): 20% discount

We can tailor the agreement further depending on your forecasted hiring needs.

### **Tailored to You**

Every company is different. We'll work with you upfront to understand your growth plans, critical hires, and company culture – so that the hiring solution we build fits your business, not the other way around.

Whether you're expanding a cleantech lab, building a sustainability team, or scaling a biotech startup, **Cranleigh STEM Scale** gives you the recruitment firepower you need.

## Let's Scale Together

If you're planning multiple hires this year and want a partner who can flex with you, save you money, and deliver consistently high-quality candidates – let's talk.

We're redefining how STEM, Sustainability & SHEQ sectors hire and grow.

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#### What's Included?

Partnering with Cranleigh STEM Scale means you get more than just candidates – you get a full recruitment support system:

- Dedicated Account Manager and Delivery Team
- Real-Time Talent Insights market data to sharpen your decisions
- Branded Advertising elevating your employer brand
- Careers Microsite (optional add-on) showcasing your opportunities professionally
- Ramp Up/Down Resource Flexibility dial up or down based on demand
- Recruitment Process Management saving you time and improving candidate experience

We act as an extension of your team, helping you build capability and capacity without the need for a full internal talent team.

#### Why Cranleigh STEM Scale?

- Save Costs: Strategic discounts without sacrificing quality
- Save Time: Faster hiring with a dedicated delivery team
- Stay Agile: Scale up or down based on your project or growth demands
- Secure Top Talent: Our specialist networks and proactive search deliver outstanding results